

The Society of Certified Insurance Counselors

Commercial Casualty

Virginia Beach, VA • September 23-25, 2020

Wednesday, September 23, 2020

7:30 AM - 8:00 AM

8:00 AM - 12:15 PM

SECTION 1

Registration with Coffee and Rolls

COMMERCIAL GENERAL LIABILITY CONCEPTS AND COVERAGE

Mr. Steven Lyon, CIC, CRM, CPCU, ARM, AAI, CRIS

12:15 PM - 1:15 PM

Lunch - on your own

1:15 PM - 3:15 PM

COMMERCIAL GENERAL LIABILITY CONCEPTS AND COVERAGE (Continued)

Mr. Steven Lyon, CIC, CRM, CPCU, ARM, AAI, CRIS

3:15 PM - 5:15 PM

SECTION 2

ADDITIONAL INSURED CONCEPTS AND ENDORSEMENTS

Mr. Steven Lyon, CIC, CRM, CPCU, ARM, AAI, CRIS

5:15 PM - 5:45 PM

Exam Briefing

Thursday, September 24, 2020

7:30 AM - 8:00 AM

Coffee & Rolls

8:00 AM - 12:00 PM

SECTION 3

BUSINESS AUTOMOBILE COVERAGES AND ENDORSEMENTS

Mr. Tim L. McClendon, CIC, CWCA

12:00 PM - 1:00 PM

Lunch - on your own

1:00 PM - 2:00 PM

BUSINESS AUTOMOBILE COVERAGES AND ENDORSEMENTS (Continued)

Mr. Tim L. McClendon, CIC, CWCA

2:00 PM - 5:00 PM

SECTION 4

WORKERS COMPENSATION AND EMPLOYERS LIABILITY

Mr. Tim L. McClendon, CIC, CWCA

Friday, September 25, 2020

7:30 AM - 8:00 AM

Coffee & Rolls

8:00 AM - 10:00 AM

Examination

Faculty

Steven Lyon, CIC, CRM, CPCU, ARM, AAI, CRIS
Lyon Consulting Services, LLC, Pompton Plains, NJ

Tim L. McClendon, CIC, CWCA
Hertel McClendon, LLP, Fort Worth, TX

Ed Consultant

John H. Earl Jr., Ph.D., CIC, CLU, ChFC, CFP, CFA,
ARM
University of Richmond, Richmond, VA

Program Location

Address & Phone: **Sheraton Virginia Beach Oceanfront Hotel**
3501 Atlantic Avenue
Virginia Beach, VA 23451
(800) 325-3535